



Jon Rausch, CCIM, SIOR Executive Director

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Professional Expertise

Jon is a southern Minnesota native who joined Cushman & Wakefield in March 1998. Prior to that, Jon ran a farm painting company (the largest in Southern Minnesota). Jon was a downhill ski racer through college. He attended Sun River Ski Academy in Bend Oregon for his final years of high school. Jon is the founder of the Land Services division of Cushman & Wakefield. Jon has specialized exclusively in land acquisition/disposition since 2002. Jon is duly licensed in both Minnesota and Wisconsin.

Work Experience

Jon is a member of the National Association of Industrial and Office Properties (NAIOP) and was selected to be a presenter at its Annual Industrial Update in 2000 and 2007. NAIOP asked Jon to give a market update on land, never before done by NAIOP. Jon achieved the SIOR (Society of Industrial and Office Realtors) designation. This designation is based on performance and ethical conduct in the members professional career. Jon also achieved the CCIM (Certified Commercial Investment Member) designation, which is a designation earned after completing several rigorous courses and meeting performance requirements.

Education, Memberships and Awards

- Bachelor of Arts, Whitman College in Washington.
- Master of Business Administration degree with a concentration in Venture Management, University of St. Thomas.
- National Association of Industrial and Office Properties (NAIOP), Member.
- Minnesota Commercial Association of Real Estate (MnCAR), Member.
- Earned SIOR (Society of Industrial and Office Realtors) designation in 20__.
- Earned CCIM (Certified Commercial Investment Member) designation in 20__.
- Named one of Cushman & Wakefield's Top 20 Industrial Brokers in the Americas (North & South) in 2015.